GUIDELINES AND ELIGIBILITY CRITERIA FOR CERTIFICATION COST ON GAP

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## **Definitions**

Term	Definition
CMRC	Community Managed Resources Centers
FPO	Farmer Producer Organization
"Governing Council" (GC)	Governing Council has been set up under the Chairmanship of Principal Secretary, Department of Cooperation and Marketing, Govt. of Maharashtra to monitor the project. Representative of the departments of Planning, Finance, Marketing, Agriculture, MAVIM are the members of the GC. Project Director, MAGNET is the Member Secretary of the GC.
"Grant"	The money paid to the Grant Recipients under the Grant Agreement relating to the Sub-project
"Grant Recipient"	The beneficiary FPO/SAU/KVK, submitting the proposal and signing the agreement for funding
"Objectives"	The objectives relating to the sub-project as set out in the sub-project Proposals
PAM	Project Administration Manual prepared under MAGNET Project
PIU	Project Implementation Unit of the MAGNET Society established in regions to support PMU
PMU	Project Management Unit of the MAGNET Society
"Project Implementation Support Consultant (PISC)"	PISC is a management and technical service provider appointed by MAGNET project to assist PMU. PISC will also strengthen technical and management capacities of the project implementation units and FPOs and ensure the project's compliance with ADB's environment and social safeguards policies and Financing Agreement and policies of the Government of Maharashtra.
"Technical Committee" (TC)	A Technical Committee will be chaired by Project Director, MAGNET Society to approve & appraise the project.
TRTA Consultant	Transaction Technical Assistance Consultant

### **Background**

Maharashtra is one of the leading fruits and vegetables producing states in India. It has emerged as one of the country's largest exporters of fruits and vegetable crops. In terms of production, the State accounts for 11% of total fruits and 5% of total vegetables produced in the country. Despite ample opportunities for Maharashtra's horticulture growth that contributes to poverty reduction of farmers, they face challenges related to the agricultural sector's structural issues such as small and marginal land holding, lack of access to direct marketing and interference by middlemen. This leads to below par returns for the farmers in the state.

#### **About MAGNET**

The Government of Maharashtra in association with the Asian Development Bank (ADB) is co-financing Maharashtra Agribusiness Network Project (MAGNET) to upscale the development of horticulture sector and agribusiness in Maharashtra. The project core objectives are to increase farmers' income, support value addition, reduce post-harvest losses, increase farm productivity, and mainstream opportunities for rural women lower caste to alleviate rural poverty. The project aims to focus on 15 targeted horticulture value chains which includes, Banana, Okra, Pomegranate, Guava, Orange, Sweet Lime, Sapota, Custard Apple, Strawberry, Green and Red Chilies, Flowers, Mangoes, Lemon, Cashew and Snake Gourd.

#### **Components of the Project**

The focus of the project is on 3 core outputs namely:

- **a. Output 1**: Institutional capacities of agribusiness institutions and farmer producer organizations strengthened.
- **b. Output 2**: Financial and agribusiness capacities of farmer producer organizations and value chain operators strengthened.
- **c. Output 3**: Agriculture value chain infrastructure improved and operational for the target horticulture crops.

#### Importance and Potential for GAP Certification

The agriculture and the agribusiness sector remain the backbone of economic activity, employment and improved livelihoods in the rural and urban areas of many countries around the world. Strengthening the sector and adding value to agricultural raw materials are instrumental in enhancing food and nutritional security, stimulating economic growth, and reducing poverty in a sustainable manner. This is also reflected in the Sustainable

Development Goals (SDGs) defined by the United Nations. To encourage farmers to adopt safe and responsible practices and to connect them to regional and international markets has proven to be crucial for a successful food system transformation. GAP certification is beneficial:

- For producers, to improve farm management, raise the efficiency of farm operations, protect environmental resources, and enable access to international markets through compliance with a globally recognized standard.
- For supply chain stakeholders, sourcing from certified production helps to ensure food safety, mitigate reputational risks, protect product integrity, demonstrate commitment to responsible farming practices, and enable reliable and trusted supply that addresses all major consumer demands.

#### **Beneficiaries**

- Member farmers nominated by Farmer Producer Organizations (FPOs)1 and Value Chain Operators (VCOs)2 who are eligible for Matching Grant proposals scrutinized by PIU
- Member farmers nominated by Anchor FPOs identified under MAGNET project.
- Farmers nominated by Institutional Buyers who have signed MoU with MAGNET under Market Linkages.
- SAUs / KVKs / COEs identified under MAGNET project

#### **Selection Procedure**

#### A. Application

 The guidelines will be published on MAGNET website and proposals from eligible institutions/organizations will be received.

- The applicant will need to furnish the application form as per prescribed template along with necessary documents (Annexures, undertakings etc.)
- The proposals will be selected for financial assistance on a first come basis and proposals will be accepted until the project targets are met.

<sup>&</sup>lt;sup>1</sup> FPOs: farmers organizations registered under The Companies Act or State Co-operative Society Act, or such Farmer Groups/ Cluster Level Federations (CLFs)/ Community Managed Resources Centers (CMRCs) registered with ATMA/MSRLM/MAVIM. This category may also include Cluster Level FPO Federations/Associations.

<sup>&</sup>lt;sup>2</sup> VCOs may include aggregators/processors/ exporters/mid- and large-sized retail organizations/Ag-tech or Fintech organizations working actively with producers and their collectives of any horticultural commodities.

## B. Evaluation

A single stage evaluation of the proposal will take place in the technical committee.

The Technical Committee will comprise of following members:

SN	Designation of Officer	Designation in Committee
1	Project Director, MAGNET	Chairman
2	General Manager, MAVIM	Member
3	Additional Project Director, MAGNET	Member Secretary
4	Deputy Project Director, Accounts & Finance, MAGNET	Member
5	Deputy Project Director, Financial Support, MAGNET	Member
6	All Regional Deputy Project Director, PIU, MAGNET	Member
7	Deputy Project Director, Capacity Building, MAGNET	Member

Post approval from the Technical Committee, the Project Director, MAGNET will issue administrative approval order to the proposal sanctioned by the Technical Committee

### **Process Flow**



## **Eligibility for proposals**

- a) Eligible Crops Applicants/ nominee farmers who are involved in farming or cultivation of one or more of the following crops will be considered.
  - 1. Custard Apple
  - 2. Guava
  - 3. Banana
  - 4. Strawberry
  - 5. Orange
  - 6. Pomegranate
  - 7. Sapota
  - 8. Sweet Lime
  - 9. Chilli (Green and Red)
  - 10. Okra
  - 11. Mangoes
  - 12. Cashews
  - 13. Lemon
  - 14. Snake Gourd
- b) The proposal must be covering an area of at least 10 hectares and at least 10 farmer members.
- c) Proposal should be for group certification and not for individual farmers

## **Eligible Components**

- Group Certification Cost for one or multiple crops covered under MAGNET.
- · Annual Registration Cost for one year only
- Certificate License fee for one year only
- Audit Fee & verification related costs for one year only

#### **Pattern of Assistance**

The financial assistance available under the project is in the form of subsidy. The
maximum admissible subsidy for each approved proposal will be up to 50% of the
eligible cost, subject to maximum of Rs. 75,000/- per proposal.

<ul> <li>The disbursement of the subsidy proceeds to the sanctioned beneficiary take place in single installment after producing the proof of Certification a expenditure made as proposed.</li> </ul>			
	experianci made de propossa.		

## **APPENDIX I**

# MAHARASHTRA AGRIBUSINESS NETWORK (MAGNET) PROJECT APPLICATION FOR FPO/CMRC/FPO FEDERATION

To,

	<b>Project Director,</b> trashtra Agri Business Network (MAG	NET) Project
Subje	ect: Submission of proposal for sup Maharashtra Agri Business Net	oport for Global GAP Certification under work (MAGNET) Project
Dear	Sir,	
to see Maha herew	ek Global GAP certification under fina	NET) Project. Our proposal is submitted
Sr. No.	Particulars	Information
1	Basic Information of the Organization	
1.1	Name of the Applicant Organization	
1.2	Category of Organization	☐ FPO ☐ FPO Federation ☐ Farmer Cooperative Society

CMRC

				Anc	hor FPC		
				Address			
1.3		Address as per organization registration certificate					
				Village			
				Taluka			
				District			
				Pin code			
1.4	Contac	ct Person (Full Name a	and Contact				
1.5	Corres	pondence address		Address			
				N/H			
				Village Taluka			
				District			
				Pin code			
1.6	Email-i	id					
1.7	PAN Number of the organization		tion				
1.8	GST N	umber of the organiza	tion				
1.9	Details	of the directors of the	otal Number	· <b>-</b>			
	Sr. No.	Name	Designation	Contact Number		Category	Gender
	1						
	2						
	3					_	
	4						
_	5						

	(Category- SC, ST, OBC, PWD/Divyang etc.)								
1.1 0	Number of Members applying for Group GAP certification  A) Total number of members at present  B) Number of Members applying for Group GAP certification  Attach the list of applicant farmers desirous of getting GAP certification (Annexure I)								
1.1	Details of the members of the organization								
1	Sr.	Member Category		Numbers			Percentage		
	1	General	Male	Female	Total	Male	Female	Total	
	2	Scheduled Caste							
	3	Scheduled Tribe							
	4	PWD/Divyang Member							
	5	Others							
		Total							
2	Propo	osed Location & Land Deta	ails for G	AP certific	cation				
2.1	Crop(	s) proposed for GAP Certific	ation						
2.2	Number of farmer members applying for GAP certification  (Attach the list of applicant farmers desirous of getting  GAP certification)								
2.3	Name of Exporter /VCO with whom MOU made for exports/forward linkage (if any)								
2.4	Area covered under GAP Certification (ha)								
2.5	Agency for GAP Certification								
3	Filled	and signed ANNEXURE I			1				
4	Filled	and signed ANNEXURE II							
5	Checklist of documents submitted (Refer Annexure III)								

It is requested to shortlist our application to seek financial assistance under Certification Cost on GAP component of the Maharashtra Agri Business Network (MAGNET) Project.

It is also undertaken that all the information furnished in the application as above is true and correct to the best of our knowledge and belief and nothing material has been concealed therefrom.

Place:	
Date:/202	
Yours faithfully,	
Tours raitmany,	
	()
Name, Signature and Seal of the Applicant	()

## **APPENDIX II**

# MAHARASHTRA AGRIBUSINESS NETWORK (MAGNET) PROJECT APPLICATION FORM FOR VCOs/ INSTITUTIONAL BUYER HAVING MoU with MAGNET

To,

	Project Director,		
Maha	rashtra Agri Business Network (MAG	NET) Proje	ect
Pune.			
Subje	ect: Submission of proposal for sup	port for G	lobal GAP Certification under
	Maharashtra Agri Business Ne	work (MA	GNET) Project
Dear (	Sir,		
We,			(Name of beneficiary) intend
to see	ek Global GAP certification/ provide g	roup Globa	I GAP certification to our
nomin	nated backward-linked farmers under	financial a	ssistance component of
	rashtra Agri Business Network (MAG		•
	rith along with essential documents, a	, ,	• •
	nation given below.	illaonea wi	ar and form to support the
11110111	ation given below.		
Sr.			
	Particulars		
I NO	Particulars		Information
No.			Information
1 1	Basic Information of the		Information
			Information
	Basic Information of the		Information
1	Basic Information of the Organization		Information
1.1	Basic Information of the Organization  Name of the Applicant Organization	Address	Information
1.1	Basic Information of the Organization  Name of the Applicant Organization  Type of Value Chain Organization	Address	Information

Village

				Taluka			
				District			
				Pin			
				code			
1.4	Contac	ct Person (Full Nan	ne and				
	Contac	ct Details)					
1.5	Corres	spondence address	i	Address			
				Village			
				Taluka			
				District			
				Pin			
				code			
1.6	Email-	id					
1.7	PAN N	lumber of the organ	nization				
1.8	GST Number of the organization						
1.9	Details of the Promoter/Partner/Director of the organization- Total Number -						
	Sr. No.	Name	Designation	Contact Number	Category	Gender	
	1						
	2						
	3						
	4						
	5						
	(Cate	egory- SC, ST, OBC	C, PWD/ Divya	ing etc.)			

2.1	Details of the transactions with the nominated farmers in last 3 years						
	Sr.no.	Name of the farmer	Agreement (Yes/ No)	Name of the crop	Purchase (MT.)		
	1						
	2						
	3 4						
	5						
	6						
	7						
	8						
	9						
	10						
	12						
		Total					
3	Attach fill	ed ANNEXURE I					
4	Attach fill	ed and signed AN	INEXURE II				
5	Checklist	of documents sub	omitted (Refer A	Annexure III)			
n GA	P compon	ent of the Maharas	shtra Agri Busin	nancial assistance und	ET) Project.		
				ed in the application as g material has been co			
lace:							
ate: .	/	/202					

## **APPENDIX III**

# MAHARASHTRA AGRIBUSINESS NETWORK (MAGNET) PROJECT APPLICATION FORM FOR SAUs/KVKs/CoEs

To,

1.5

Correspondence address

	roject Director, ashtra Agri Business Network (MAG	NET) Project
Subjec	et: Submission of proposal for su Maharashtra Agri Business Net	upport for GAP certification cost under twork (MAGNET) Project
Dear S	ir,	
to finar Busine	ncial assistance component on GAP ss Network (MAGNET) Project. Our	(Name of beneficiary) intend certification cost under Maharashtra Agri proposal is submitted herewith along with m to support the information given below.
Sr. No.	Particulars	Information
1	Basic Information of the Organization	
1.1	Name of the Applicant Organization	
1.2	Type of Organization	
1.3	Address as per organization registration certificate	Village Taluka District Pin code
1.4	Contact Person (Full Name and Contact Details)	

Address

		Village				
		Taluka				
		District				
		Pin				
		code				
1.6	Email-id					
1.7	PAN Number of the organization					
1.8	GST Number of the organization					
2	Attached filled and signed Annexure I	I				
3	Checklist of documents submitted (Re	efer Annexu	re III)			
on GAP component of the Maharashtra Agri Business Network (MAGNET) Project.  It is also undertaken that all the information furnished in the application as above is true and correct to the best of our knowledge and belief and nothing material has been concealed therefrom.						
Place:						
Date:	/202					
Yours fa	aithfully,					
		(	)			

Name, Signature and Seal of the Applicant

## **ANNEXURE I**

## **Details of members opting for GAP Certification**

(ON LETTER HEAD OF THE APPLICANT)

I am	າ	(Na			Authorized	•	• •
no.		and		pplicant f legistered	Name) hav I	ing its Re Office	gistration at
		S	•	rtogiotoroa		hereby	
declare	e that the following farr	ners are nomin	ated as po	tential be			
	P certification cost:						
Sr.	Name of the	Contact	Name o	of the Cro	p Land I	nolding un	der that
No	farmer	Number		crop (Hectare			es)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
Place:							
Date: .	//202						
					6 34 6		
			Yours faithfully,				
				1		١	
Namo	Signature and Seal of	f the Applicant		(		)	
rianic,	orginature and ocal of	The Applicant					

#### **ANNEXURE II**

### Format for Declaration by GAP consultant

I have read and understood the MAGNET project operational guidelines and made the applicant understand the same.

In case the project is sanctioned to the applicant, I am willing to guide the growers of the proposed applicant in the catchment area for scientific crop husbandry and pre-harvest practices for food safety. In such instance, I will render my services.

Certified that the information/contents as above by me/us in the application is true to the best of my/our knowledge and belief and no information has been concealed.

Name of GAP Consultant	
Current/previous profession	
Education Qualifications and	
Name of University	
Registration number if any	
Permanent Address	
Contact Number	
Email ID	
Telephone Number	
Signature:	
Place:	
Place.	
Date:	
Dato.	
Designation & Seal:	

## **ANNEXURE III**

## **Checklist of Documents to be submitted**

S.N.	Documents	Attached (Yes/No)
1	Incorporation Certificate of Applicant	
2	Self-attested copy of PAN card of the applicant company	
3	Self-attested KYC (PAN & Aadhar) of Applicant's Directors/ Partners	
4	Self-attested list of shareholders on applicant's letter head	
5	Annual Reports and Audited Financial Statements of last 3 financial years (For FPOs at least of one year)	
6	Board Resolution for Authorized Signatory (if applicable)	